



MATERIAL HANDLING ESTIMATE

Company Name: _____ Booth: _____

- Material Handling is billed by the hundredweight (CWT) per shipment, with a **2 CWT minimum**. Small packages (30 pounds or less per shipment) are billed per piece.
- When computing material handling costs, remember to round up to the next hundred pounds. For example, a delivery that weighs 347 pounds will be billed at 4 CWT.
- Shipments received without weight tickets will be weighed and charged special handling rates.
- Special handling rates also apply to shipments requiring additional or double handling, including pad-wrapped, unskidded and double-stacked shipments; side-door, constricted-space and/or ground-level unloading, and oversized crates.
- Material Handling charges will appear on your statement after actual inbound and outbound shipments have been processed.

NOTE: Outbound shipments, at show's close, will be handled on overtime and an additional overtime surcharge will apply. Shipments handled before 8:00 AM or after 4:30 PM Monday-Friday, or anytime Saturday, Sunday or holiday, will be assessed a 40% overtime surcharge.

| Description | Product # | Price – per CWT unless noted otherwise | Minimum |
|--|-----------|---|----------|
| WAREHOUSE (ADVANCE) SHIPMENT | | | |
| Crated or Skidded Shipment | MH1 | \$105.00 | \$210.00 |
| Small Package - first piece (applies to shipment weighing 30 pounds or less) | MH2 | \$52.00 | |
| Small Package - each additional | MH3 | \$52.00 | |
| Overtime Surcharge – Small Package (applies to shipment weighing 30 pounds or less) | MH3AOT | \$26.00 | |
| Special Handling/Uncrated Shipment | MH4 | \$147.00 | \$294.00 |
| Overtime Surcharge - Crated or Skidded Shipment | MH5 | \$42.00 | \$84.00 |
| Overtime Surcharge - Special Handling/Uncrated Shipment | MH6 | \$58.80 | \$117.60 |
| Late-to-Warehouse Surcharge* - Crated or Skidded Shipment delivered after the published advance warehouse deadline | MH7 | \$52.50 | \$105.00 |

* **NOTE:** Truck and driver fees (to move materials to show site) may apply. Any "Small Package" arriving late to the warehouse will be charged the CWT minimum.

SHOW SITE (DIRECT) SHIPMENT

| | | | |
|---|--------|-------------------------------|----------|
| Crated or Skidded Shipment | MH8 | \$105.00 | \$210.00 |
| Crated Shipment via Special Carrier (FedEx, UPS, DHL, USPS, etc.) | MH9 | \$131.25 | \$262.50 |
| Small Package - first piece (applies to shipment weighing 30 pounds or less) | MH2 | \$52.00 | |
| Small Package - each additional | MH3 | \$52.00 | |
| Overtime Surcharge – Small Package (applies to shipment weighing 30 pounds or less) | MH3DOT | \$26.00 | |
| Special Handling/Uncrated Shipment | MH10 | \$147.00 | \$294.00 |
| Overtime Surcharge - Crated or Skidded Shipment | MH11 | \$42.00 | \$84.00 |
| Overtime Surcharge - Crated Shipment via Special Carrier | MH12 | \$52.50 | \$105.00 |
| Overtime Surcharge - Special Handling/Uncrated Shipment | MH13 | \$58.80 | \$117.60 |
| Off-Target Surcharge - shipment received at show site outside of the published exhibitor move-in schedule | MH14 | \$52.50 | \$105.00 |
| Privately Owned Vehicle (POV) Flat Cart Service (submit enclosed form) | POV | \$190 per vehicle, round trip | |

MISCELLANEOUS SERVICE

| | | | |
|---|------|-------------------|----------|
| Return to Warehouse (includes hold period** / first 5 days of storage) | MH15 | \$40.00 | \$200.00 |
| Warehouse Storage Fee - per day (outside advance warehouse acceptance period) | MH16 | \$5.00 | \$25.00 |
| Motorized Vehicle Spotting Fees (round-trip, per vehicle) | MH17 | \$300 per vehicle | |
| Marshaling Yard Fee | MH18 | \$30 per shipment | |

** **Hold Period:** Materials returned to the warehouse will be held for 5-business days; materials may not be picked up until after the hold period.

| Product # | Description | Carrier | # of Pieces | # of CWTs | Price per CWT/Piece | Total |
|-----------|-------------|---------|-------------|-----------|---------------------|-------|
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TOTAL: